## How does Shrinkage and Loss Prevention impact me in my role?

Goods receiving processes will directly impact on the overall profitability of the store when delivery errors and shortages (shrinkage) are not identified.

Supply Chain Failure Points May Not Be Identified

When delivery errors and shortages are not identified the causes, and failure points in the supply chain may remain unidentified and losses may continue.

Stockroom Organisation And
Security

Poor stockroom organisation and security can result in products not being found, increased errors and internal theft of high risk products. This results in increased shrinkage and loss of sales

Shopper Satisfaction / Loyalty

Shrinkage causes stock outs and loss of sales. When stock is not available customers will shop elsewhere.

## What actions can I take in my role to assist loss prevention?

## Map \& Measure

Review existing stock room processes to ensure - deliveries are secure on arrival and matched to orders and DSDs, discrepancies recorded, high risk products promptly checked and moved to secure locations, controlled replenishment from secure storage to shop floor, stock is placed in correct stock room location, receiving areas are uncluttered to reduce damaged stock incidents, internal / external access is restricted and controlled.

## Compare

## Consider

Is there a difference in shrinkage levels between direct deliveries from suppliers and company distribution centre deliveries. Can shrinkage data be benchmarked against other similar sized trading stores? Can delivery orders in dispute, purchase orders in dispute and stock credits and claims history identify the high risk suppliers and delivery companies.

What regular data is available to identify adverse shrinkage and inventory conditions that are likely to be stock room process and supply chain related and can be dealt with in a timely manner. What are the priority areas that need to be addressed to identify and reduce shrinkage. What plan is there to identify new high risk products.

## Discuss

Trial
What internal (company) and external (suppliers) expertise is available to support and measure an improved goods receiving and stock room management programme. How will proposed changes impact on other in store operations and functions.

Prioritize what changes will be the most efficient and effective to implement. Trial and measure results. Share findings with stakeholders.

## What are the potential impacts of my decisions on Shrinkage throughout the value chain? (Good and Bad)




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-Reduced shrinkage - Increased sales
- GP increase - Sell more buy less
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-Brand and store loyalty -Product always on shelf -Point of difference shopping

-Customer relationship - Increased costs
> -Shrinkage is over or under stated - Inaccurate inventory

- Increased costs and poor ROI cost v benefit -Complexities added to other in store functions

Shoppers

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-Loss of customer
confidence in store and
    brand
```


## GOODS RECEIVING STAFF

Details:

| Name: |  |
| :--- | :--- |
| Title: |  |
| Category: |  |
| Year: |  |

Specific responsibilities regarding Shrinkage Management within role:

| Shrinkage Issue | Personal Responsibility |
| :--- | :--- |
|  |  |
|  |  |
|  |  |

Priority shrinkage challenges and action plan for year ahead:

\section*{| Priority Challenges | Action Plans | Target / Goal |
| :--- | :--- | :--- |}

